

13 September 2019

## **Securities & Exchange Commission**

Secretariat Building, PICC Complex Roxas Blvd, Metro Manila

### **Philippine Stock Exchange**

Disclosure Department 3/F PSE Plaza, Ayala Triangle Plaza Makati City, Metro Manila

## Philippine Dealing & Exchange Corp.

37th Floor, Tower 1, The Enterprise Center 6766 Ayala Ave. corner Paseo de Roxas Makati, 1226 Metro Manila, Philippines

Attention: Hon. Vicente Graciano P. Felizmenio, Jr.

Director, Market and Securities Regulation Department

Securities & Exchange Commission

Mr. Jose Valeriano B. Zuño III

OIC - Disclosure Department Philippine Stock Exchange

Ms. Kathlene Anne F. Famadico

OIC-Issuer Compliance and Disclosure Department (ICDD)

Philippine Dealing & Exchange Corp.

#### Gentlemen and Madam:

We would like to submit the attached Press Release.

Thank you and warm regards.

Very truly yours,

Atty. Socorro Ermac Cabreros

Corporate Secretary



## PNX PETROLEUM SINGAPORE STRENGTHENS ASEAN NETWORK, SIGNS PARTNERSHIP WITH BRUNEI COMPANY



PNX Petroleum Singapore Pte. Ltd Director Henry Albert Fadullon (left) shakes hands with Hengyi Industries International Pte. Ltd. Director Chen Lian Cai (right) during the signing ceremony for an LPG offtake agreement in Brunei.

In a strategic move to strengthen its network, PNX Petroleum Singapore Pte. Ltd, a wholly owned subsidiary of Phoenix Petroleum Philippines, Inc., recently signed a partnership with Singapore-based Hengyi Industries International Pte. Ltd. (HYII) for an LPG offtake venture in Brunei.

The partnership, signed by PNX Petroleum Singapore Pte. Ltd. Director Henry Albert Fadullon and HYII Director Chen Lian Cai, will allow PNX to offtake LPG from Hengyi Brunei refinery's future production. The offtake agreement is expected to start within the year as PNX recently acquired PNX Conqueror—the company's first pressurized LPG carrier with 2.5kT capacity, along with a long-term charter of Chelsea, another large pressurized vessel with 4.6kT capacity, in preparation for the venture.

"As we continue to expand the brand internationally and establish strong connections with complementary businesses from neighboring countries, we are relentless in forging ties with companies like HYII to be able to provide quality products and services to more and more communities. With another milestone partnership, we are optimistic and excited about the future of this project as it opens new opportunities and possibilities for growth

# To be an indispensable partner in the journey of everyone whose life we touch



and progress for both companies and countries," Fadullon said.

With the proximity of the two countries, the partnership is expected to improve the Philippines' overall supply situation as Brunei would only need a day to deliver its supply to the country. The venture would also beef up Phoenix's petroleum source from its usual suppliers—China, Vietnam, Korea, and Middle East, among others.

Since early this year, Phoenix Petroleum subsidiaries have been growing its LPG business. In March, Phoenix LPG Philippines, Inc. (PLPI) launched the 'Sarap Pala Magluto' nationwide campaign for Phoenix SUPER LPG and started opening Phoenix SUPER Hubs in different parts of the Philippines. PNX Energy International Holdings, Pte Ltd, meanwhile, recently entered the Vietnam LPG market through the establishment of Phoenix Vietnam Pte. Ltd.. The latest LPG venture in Brunei is expected to support Phoenix's LPG expansion in both the Philippines and Vietnam.