

11 February 2016

Ms. Janet A. Encarnacion Head, Disclosure Department Philippine Stock Exchange 3rd floor, PSE Plaza Ayala Triangle Plaza Ayala Ave., Makati City

#### Dear Ms. Encarnacion:

Please find the attached Preliminary Information Statement submitted with the Securities & Exchange Commission today 11 February 2016 for approval.

This is in compliance with the listing requirement under the Revised Disclosure Rules.

Thank you and warm regards.

Very truly yours,

Socorro Ermac Cabreros

Corporate Secretary

# **SECURITIES AND EXCHANGE COMMISSION**

SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.	Check the appropriate box:				
	[/] Preliminary Information Statement				
	[] Definitive Information Statement				
2.	Name of Company as specified in its charter: P-H-O-E-N-I-X PETROLEUM				
3.	Country of Incorporation: Philippines Philippines				
4.	SEC Identification Number: A200207283				
5.	BIR Tax Identification Code: 006-036-274				
6.	Address of principal office: Stella Hizon Reyes Road, Bo. Pampanga Lanang, Davao City 8000				
7.	Company's telephone number, including area code: (082) 235-8888				
8.	Date, time and place of the meeting of security holders:				
	March 18, 2016, 2:00 p.m. Phoenix Petroleum Corporate Headquarters Stella Hizon Reyes Rd. Lanang, Davao City				
9.	Approximate date on which the Information Statement is first to be sent or given to security holders: February 26, 2016				
10.	Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the SRC:				
	Title of Each Class Common Shares, Php1.00 par value Preferred Shares, Php 1.00 par value  1,428,777,232 25,000,000				
11.	Are any or all of Company's securities listed on a Stock Exchange?				
	Yes <u>X</u> No				
	If yes, disclose the name of such Stock Exchange and the class of securities listed therein:  Philippine Stock Exchange, 1,428,777,232 Common Shares				

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25,000,000 Preferred Shares

#### PART I.

#### **INFORMATION REQUIRED IN INFORMATION STATEMENT**

#### A. GENERAL INFORMATION

Item 1. Date, time and place of meeting of security holders

(a) Date : March 18, 2016

Time : **2:00 p.m**.

Place : Phoenix Petroleum Corporate Headquarters

Stella Hizon Reyes Rd.

**Davao City** 

Mailing P-H-O-E-N-I-X PETROLEUM PHILIPPINES, INC.

Address: Office of the Corporate Secretary

Phoenix Petroleum Corporate Headquarters Stella Hizon Reyes Road, Bo. Pampanga

Lanang, Davao City 8000

(b) Approximate date on which the Information Statement is first to be sent or given to security holders: **February 26, 2016** 

### Item 2. Dissenter's Right of Appraisal

Pursuant to Section 81 of the Corporation Code of the Philippines, a stockholder has the right to dissent and demand payment of the fair value of his shares in case of any amendment to the articles of incorporation that has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence, in case of lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Corporation Code, and in case of merger or consolidation. Such appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action by making a written demand on the Company within thirty (30) days after the date on which the vote was taken for payment of the fair value of his shares. Failure to make the demand within such period shall be deemed a waiver of the appraisal right.

Within ten (10) days after demanding payment for his shares, a dissenting stockholder shall submit the certificate(s) of stock representing his shares to the Company for notation thereon that such shares are dissenting shares. His failure to do so shall, at the option of the Company, terminate his appraisal rights. No demand for payment as aforesaid may be withdrawn by the dissenting stockholder unless the Company consents thereto.

If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the Company cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the Company and third by the two thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the Company within thirty (30) days after such award is made: Provided, that no payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment: Provided, further, that upon payment by the Company of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the Company.

THERE ARE NO MATTERS THAT WILL BE PRESENTED FOR SHAREHOLDERS' APPROVAL DURING THE ANNUAL MEETING THAT MAY OCCASION THE EXERCISE OF THE RIGHT OF APPRAISAL.

# Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- (a) No director or officer of the Company since the beginning of the last fiscal year, nominee for election as director of the Company, nor any of their associates, have any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon during the Annual Meeting, other than election to office.
- (b) No director of the Company has informed the Company in writing that he intends to oppose any action to be taken by the Company during the meeting.

#### B. CONTROL AND COMPENSATION INFORMATION

#### Item 4. Voting Securities and Principal Holders Thereof

(a) Voting Securities

As of **31 January 2016**, the total number of shares outstanding and entitled to vote on all corporate matters to be acted upon during the Annual Meeting are 1,428,777,232 common shares.

(b) Record Date

The record date for purposes of determining the stockholders entitled to notice of and to vote at the Annual Meeting is **February 26, 2016**.

# (c) Voting Rights

In the matters to be voted upon in the Annual Meeting, stockholders of record as of **February 26**, **2016** shall be entitled to one vote per share in person or by proxy. If he will vote thru a proxy, the By-Laws of the Company requires the submission of the accomplished proxy form to the Corporate Secretary for validation and authentication at least ten (10) days before the date of the Annual Meeting.

The validation of proxies chaired by the Corporate Secretary or Assistant Corporate Secretary and attended by the Stock and Transfer Agent shall be convened at least five (5) days before the Annual Meeting. Any questions and issues relating to the validity and sufficiency, both as to form and substance, of proxies shall only be raised during said forum and resolved by the Corporate Secretary. The Corporate Secretary's decision shall be final and binding upon the shareholders, and those not settled at such forum shall be deemed waived and may no longer be raised during the Annual Meeting.

With respect to the election of the members of the Board of Directors, cumulative voting is allowed. A stockholder may vote such number of shares for as many persons as there are directors to be elected; or he may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares; or he may distribute these shares on the same principle among as many candidates as he shall see fit; provided that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Company multiplied by the total number of directors to be elected.

- (d) Security Ownership of Certain Record and Beneficial Owners and Management as of **January 31, 2016.** 
  - (1) Security Ownership of Certain Record and Beneficial Owners

As of **January 31, 2016**, the following are the owners of the Company's common stock in excess of five percent (5%) of the total outstanding shares:

Title of Class of Securities	Name/Address of Record Owners and Relationship with Phoenix	Name of Beneficial Owners/Relation ship with Record Owner	Citizenship	No. of Shares Held	% of Ownership
Common	Phoenix Petroleum Holdings, Inc. Stella Hizon Reyes Road, Bo. Pampanga, Lanang, Davao City  Majority Shareholder	Record Owner is the direct beneficial owner	Filipino	588,945,630	41.22%

Common	Udenna Management & Resources Corp. Stella Hizon Reyes Road, Bo. Pampanga, Lanang, Davao City	the direct	Filipino	254,921,743	17.84%
Common	PCD Nominee Corporation (Filipino) 37/F Tower 1, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City Shareholder	Record Owner is the indirect beneficial owner	Filipino	312,206,041	21.85%
Common	PCD Nominee Corporation (Non-Filipino) 37/F Tower 1, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City Shareholder	Record Owner is the indirect beneficial owner	Filipino	203,329,738	14.23%

As of **January 31, 2016**, there are no beneficial owners under the PCD Nominee Corp. of the Company's common stock in excess of five percent (5%) of the total outstanding shares.

The persons voting for and in behalf of the following stockholders are as follows:

Name of Stockholders	Representative
1. Phoenix Petroleum Holdings, Inc.	Domingo T. Uy
2. Udenna Corporation	Cherylyn C. Uy
<ol><li>Udenna Management &amp; Resources Corp.</li></ol>	Igna S. Braga IV
4. PCD Nominees/ Trading Participants	Ultimate Beneficial Owners representing the trading participants shall be made available after lapse of the Record Date and only after submission of their respective proxy forms for validation

# (2) Security Ownership of Management

As of **January 31, 2016**, the security ownership of Management is as follows:

Title of Class of Securities	Name/Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Ownership	
Directors:		•			
Common	Dennis A. Uy Stella Hizon Reyes Rd.,	3,991,811	Filipino	0.28%	
	Bo. Pampanga, Lanang, Davao City	direct beneficial owner			
Common	Dennis A. Uy &/or Cherylyn C. Uy	1,098,099	Filipino	0.08%	
	Stella Hizon Reyes Rd., Bo. Pampanga, Lanang, Davao City	direct beneficial owner			
Common	Domingo T. Uy Insular Village Phase II,	645,919	Filipino	0.05%	
	Lanang, Davao City	direct beneficial owner			
Common	Romeo B. De Guzman Hillsborough, Alabang	1,454,742	Filipino	0.10%	
	Village, Muntinlupa City	direct beneficial owner			
Common	Socorro T. Ermac Cabreros 223 V. Mapa St., Davao City	103,316	Filipino	0.01%	
		direct beneficial owner			
Common	J.V. Emmanuel A. De Dios 95 A. Melchor St., Loyola Heights, Quezon City	857,116	Filipino	0.06%	
		direct beneficial owner			
Common	Joseph John L. Ong 80 Pola Bay, Southbay	431,836	Filipino	0.03%	
	Gardens, Paranaque City	direct beneficial owner			
Common	Consuelo Ynares Santiago Santiago Cruz &	1	Filipino	0.00%	
	Associates Law Office Unit 1702 East Tower PSE Center, Pasig City	direct beneficial owner			

Common	Monico V. Jacob 7 <sup>th</sup> flr Philippine First Bldg, 6764 Ayala Ave., Makati City	1 direct beneficial owner	Filipino	0.00%
Common	Paul G. Dominguez	1	Filipino	0.00 %
Common	Alson Development Corp.	l Parathara Calab	ГШРШО	0.00 %
	329 Bonifacio St., Davao City	direct beneficial owner		

#### **Senior Management:**

Common	Chryss Alfonsus V. Damuy Ph2 Blk 07 Lot 07,	70,980	Filipino	0.00%
	Wellspring Highlands Subd. Catalunan Pequeno Davao City 8000	direct beneficial owner		
Common	Ramon Edison C. Batacan 05 Sierra Madre St.,	70,980	Filipino	0.00%
	Rolling Hills Subd., Bacaca, Davao City	direct beneficial owner		
Common	Gigi Q. Fuensalida 155 Brillantes St.	70,980	Filipino	0.00%
	5th Avenue, Caloocan City	direct beneficial owner		
Common	Reynaldo A. Phala Block 5 Lot 20 Pioneers	24,830	Filipino	0.00%
	Village	direct beneficial owner		

The other executive officers of the Company, Alan Raymond T. Zorrilla – VP for External Affairs, Business Development and Security, Edwin M. Jose- AVP for Sales-Mega Manila, Joselito De Jesus- Asst. Vice President Sales-Upcountry, William M. Azarcon – Vice President for Depot and retail Engineering, Ma. Rita A. Ros – Asst. Vice President for Supply, Richard Tiansay-AVP for Sales-Visayas, Ericson Inocencio-AVP for Sales-North Mindanao, Norman T. Navarro-AVP for Sales So. Mindanao, Roy Jimenez-AVP for NFRB, Celina I. Matias-AVP for Brand and Marketing, Celeste Marie G. Ong-AVP for Human Resources, Alfredo Rogelio E. Reyes-IT Manager and Joven Jesus G. Mujar-AVP for Lubes Sales & Distribution, do not own common shares in the Company.

The number of aggregate shares for all directors and executive officers is Eight Million Eight Hundred Twenty Thousand Six Hundred Twelve (8,820,612).

There are no persons holding more than five percent (5%) of a class under a voting trust or any similar agreements as of the date of this Report.

# (e) Change in Control

The Company is not aware of any arrangements that may result in a change of control in the Company since the beginning of its fiscal year.

#### Item 5. Directors and Executive Officers

(a) The incumbent members of the Board of Directors and the executive officers of the Company are as follows:

Office	Name	Age	Citizenship
Directors			•
Chairman	Domingo T. Uy	69	Filipino
Director/President and Chief	Dennis A. Uy	42	Filipino
Executive Officer	,		•
Director/Chief Operating Officer	Romeo B. De Guzman	66	Filipino
Corporate Secretary/Asst. Vice	Socorro T. Ermac Cabreros	51	Filipino
President for Corporate Legal			·
Director/Chief Finance Officer	Joseph John L. Ong	57	Filipino
Director	Cherylyn C. Uy	36	Filipino
Director	J.V. Emmanuel A. de Dios	51	Filipino
Director	Paul G. Dominguez	66	Filipino
Independent Director	Consuelo Ynares Santiago	76	Filipino
Independent Director	Monico V. Jacob	71	Filipino
Other Executive Officers			
Chief Compliance Officer and Chief	Ramon Edison C. Batacan	57	Filipino
Corporate Counsel		<b>.</b>	
Treasurer/Vice President for Finance	Chryss Alfonsus V. Damuy	42	Filipino
Vice President for Corporate Affairs,	Alan Raymond T. Zorrilla	47	Filipino
Business Development and Security			
Vice President for Depot and Retail	William M. Azarcon	70	Filipino
Engineering			
Asst. Vice President for Sales-South	Norman T. Navarro	50	Filipino
Mindanao			
Asst. Vice President for Sales-	Richard C. Tiansay	52	Filipino
Visayas	,		•
Assistant Vice President for Sales-	Ericson S. Inocencio	43	Filipino
North Mindanao			
Assistant Vice President for Sales-	Edwin M. Jose	57	Filipino
Mega Manila			•
Assistant Vice President for Sales-	Joselito G. De Jesus	60	Filipino
Luzon Up-Country			•
Assistant Vice President for Lubes	Joven Jesus G. Mujar	46	Filipino
Sales and Distribution	,		·
Asst. Vice President for Non Fuel	Roy O. Jimenez	54	Filipino
Related Business			•
Asst.Vice President for Supply	Ma. Rita A. Ros	57	Filipino
Asst. Vice President for Technical	Ignacio B. Romero	66	Filipino
Service and Quality Product			•
Assurance Department			
Asst. Vice President for Treasury	Reynaldo A. Phala	49	Filipino

Asst. Vice President for Brand and	Celina I. Matias	51	Filipino
Marketing			
Asst. Vice President for Customer	Debbie A. Uy-Rodolfo	37	Filipino
Service Unit and Corporate	-		-
Communications			
Asst. Vice President for Human	Celeste Marie G. Ong	49	Filipino
Resources			·
Information Technology Manager	Alfredo E. Reyes	54	Filipono
Asst. Corporate Secretary	Gigi Q. Fuensalida	39	Filipino

#### **Directors**

The members of the Board of Directors of the Company are elected during the annual stockholders' meeting to hold office until the next succeeding annual stockholders' meeting and until their successors have been appointed or elected and qualified. The following is the list of the incumbent members of the Board of Directors, and their business experiences during the past five (5) years:

# Domingo T. Uy <u>Chairman</u>

Mr. Domingo T. Uy, Filipino, 69 years old, is a co-founder and has been a member of the Board of Directors of the Company since 2002. Mr. Uy was elected Chairman of the Board of Directors of the Company on February 15, 2007. He is also a Director of Granland Resources Corporation, a corporation involved in real estate development. Mr. Uy is actively involved in socio-civic programs and is a Director of the Philippine National Red Cross, Davao Chapter. He is also the past President of the Davao City Sta. Ana Lions Club and the Kang Ha Uy Association - Davao Chapter.

# Dennis A. Uy <u>Director, President and Chief Executive Officer</u>

Mr. Dennis A. Uy, Filipino, 42 years old, is the founder of the Company and has served as President and Chief Executive Officer since inception. He is the Chairman and President of Phoenix Petroleum Holdings, Inc., the Parent Company, and Udenna Corporation, the ultimate parent company. The subsidiaries of the Company are Chelsea Shipping Corp., Phoenix Petroterminals & Industrial Park Corp., Subic Petroleum Trading & Transport Philippines, Inc., P-F-L Petroleum Management, Inc. and P-H-O-E-N-I-X Global Mercantile, Inc. Among the subsidiaries of Udenna Corporation are Udenna Management & Resources Corp., One Subic Power, Global Synergy Trade and Distribution Corp., Udenna Development Corporation, Value Leases, Inc., Udenna Environmental Solutions, and Udenna Energy Corporation. Mr. Uy is also the Chairman of F2 Logistics, Phoenix Philippines Foundation, and Udenna Foundation. He is a member of the Young

Presidents Organization - Philippine chapter and the Philippine Business for Social Progress. Mr. Uy is the Honorary Consul of Kazakhstan to the Philippines since November 2011. He is a graduate of De La Salle University with a degree in Business Management.

# Romeo B. De Guzman Director, Chief Operating Officer

Romeo B. De Guzman, Filipino, 66 years old, was elected Director of the Company in 2009. He is the Chief Operating Officer of the Company, bringing with him 35 years of outstanding experience in the oil industry. Before joining the Company, he was with Pilipinas Shell Petroleum Corporation, where he was Vice President for External Affairs for Asia Pacific and a member of the Board of Directors up to Dec. 2006. He was with the said company holding various management and executive positions. He also worked with Getty Oil Philippines Inc. for 10 years, prior to joining Pilipinas Shell. He obtained his Marketing Management and MBA degree from San Sebastian College – Manila.

# Socorro T. Ermac-Cabreros <u>Director, AVP for Corporate Legal and Corporate Secretary</u>

Socorro T. Ermac-Cabreros, Filipino, 51 years old, was elected Director and appointed Corporate Secretary on February 15, 2007. She is concurrently Asst. Vice President for Corporate Legal of the Company. She is also the Corporate Secretary and member of the Board of Directors of Udenna Corporation and its subsidiaries. Prior to joining the Company, she was a Legal Counsel of Philippine National Bank in Davao City. She has worked for the government such as Office of the Ombudsman for Mindanao and later as Prosecutor for the Province of Davao del Norte after engaging in the private practice of law. She finished her law degree at the Ateneo de Davao University College of Law. She is the immediate past President for the Davao City Chapter of the Integrated Bar of the Philippines.

# Atty. J.V. Emmanuel A. De Dios <u>Director</u>

J.V. Emmanuel A. De Dios, Filipino, 51 years old, was elected Independent Director of the Company on February 15, 2007 and regular director on March 7, 2008. He is the Chief Executive Officer of GE Philippines, and prior to that was President and Chief Executive Officerof Nido Petroleum Pty Ltd., an Australian Stock Exchange-listed oil and gas company. He was the Managing Director of Merritt Advisory Partners, Inc. and was a member of the Board of Directors of Davies Energy Systems, Inc. He also served as Chairman of the Board of the Philippine National Oil Company Exploration Corporation and was former Undersecretary of the Philippine Department of Energy. Atty. De

Dios obtained his Master of Laws degree from Harvard Law School and completed his Bachelor of Laws at the Ateneo School of Law.

# Joseph John L. Ong <u>Director, Chief Finance Officer</u>

Mr. Joseph John L. Ong, Filipino, 57 years old, is the Chief Finance Officer of the Company. He is also a member of the Board of Directors of South Pacific, Inc., an affiliate of the Company. Prior to his employment in the Company, he spent almost 10 years at Primeworld Digital Systems, Inc. (Pacific Internet Phils.) initially as Vice President and CFO and eventually as Executive Vice President – Operations and Chief Finance Officer from 2008 - 2009. He also worked for 12 years with Ginebra San Miguel, Inc., then known as La Tondeña Distillers, Inc., the country's second largest beverage company at the time and a listed subsidiary of San Miguel Corporation. He was its Vice President for Treasury from 1995 – 1999, at which time he headed the team that took the company public in 1994 and was primarily responsible for institutional-investor relations. Prior to the San Miguel Group, he held various positions at the Bank of the Philippine Islands and Ayala Investment & Development Corp. (before it merged with BPI) from 1980-1986. He received his Bachelor of Science in Commerce from De La Salle University in 1980.

# Paul G. Dominguez <u>Director</u>

Paul G. Dominguez, Filipino, 66 years old, was Presidential Assistant for Mindanao and Chairman of the Mindanao Economic Development Council (MEDCo) during the term of President Fidel V. Ramos, tasked to oversee efforts towards accelerating development in Southern Philippines. After serving in the Ramos administration, Mr. Dominguez became the Mindanao representative to the World Trade Organization - General Tariffs and ASEAN Free Trade Area (WTO-AFTA) Philippine Advisory Commission, Honorary Chairman of the Mindanao Business Council, and Country Director for the Philippines in the Board of Directors of the BIMP-East ASEAN Business Council. Mr. Dominguez was appointed by President Gloria Macapagal-Arroyo as Presidential Adviser for Regional Development in January 2001, and in April 2002 as Senior Consultant for Mindanao. He also served as the Special Envoy to Brunei Darussalam, Indonesia and Malaysia. Mr. Dominguez started his corporate career in 1971 with the Davao Light and Power Co. In 1974, he joined the Lapanday Agricultural Development Corp., a major agribusiness firm in Mindanao, as Assistant General Manager. He continued his involvement in agribusiness with the Sarangani Agricultural Company where he served as Executive Vice President from 1979 to 1985. From 1985 to 1992, he was President of C. Alcantara and Sons, Inc. a leading wood manufacturing company in Mindanao. Mr. Dominguez currently serves as director of several Philippine corporations. He previously served in the

Advisory Board for Southeast Asia of Colonial Insurance Co. and Commonwealth Bank of Australia.

# Cherylyn C. Uy <u>Director</u>

Ms. Cherylyn Chiong-Uy, Filipino, 36 years old, is a graduate of Business and Finance from Ateneo de Davao University. Ms. Uy is one of the pioneers/incorporators of Udenna Corporation, a corporation composed of 17 subsidiaries which are divided into two (2) groups, the petroleum and non-petroleum group. She is the Corporate Treasurer of Udenna Corporation. Ms. Uy is also the President of Phoenix Philippines Foundation, Inc., the corporate social responsibility arm of the Company. She is the Corporate Treasurer of Udenna Management and Resources Corp.and Chelsea Shipping Corp.

# Consuelo Yñares-Santiago Independent Director

Ms. Consuelo Ynares-Santiago, Filipino, 76 years old, is a Retired Justice of the Philippine Supreme Court. Justice Santiago (Ret) is currently an independent director of Anchor Insurance Brokerage Corp., a leading insurance brokerage company based in New York, USA, SMC Global Power Holdings, Inc., one of the country's leading power companies which is the power generation unit of San Miguel Corporation, South Luzon Tollway Corp. and Top Frontier Investment Holdings, Inc. She is also a Consultant of various respectable government offices such as the Office of Vice-President Jejomar C. Binay, Office of Senate President Juan Ponce Enrile, and the Chair Advisory Council of the Office of Alternative Dispute Resolution under the Department of Justice. She earned her Law Degree at the University of the Philippines. After being admitted to the bar, she started her career as a Legal Officer of the Securities and Exchange Commission (SEC). After 5 years of legal practice, she decided to enter the Judiciary and spent 36 years of her career as Municipal Judge, Metropolitan Trial Court judge, Regional Trial Court judge, and Associate Justice of Court of Appeals, before becoming an Associate Justice of the highest court of the country, the Supreme Court. During her time in the Supreme Court, she joined various committees, among them the House of Representative Electoral Tribunal (HRET) as Chairperson, and member of the Presidential Electoral Tribunal. She was also a Bar Examiner of Labor Law and Social Legislation during the 1996 Bar Examination and Taxation Law on 1998 Bar Examination.

# Monico V. Jacob <u>Independent Director</u>

Monico V. Jacob, Filipino, 70 years old, has been Independent Director of the Company since March 7, 2008. He is President and Chief Executive Officer of the STI Education Systems Holdings, Inc., a publicly listed company; of STI Education Services Group, Inc.; and of West Negros University. He is also the Chairman of Philplans First, Inc., a pre-need company; of Philippine Life Financial, Inc., a life insurance company, and of Republic Surety and Insurance Co., a non-life insurance Company. He likewise sits as an independent director of Jollibee Foods, Inc., Century Properties, Lopez Holdings, Inc. and 2GO Shipping. He sits as Director of Asian Terminals, Inc., Philhealthcare Systems, Inc., an HMO and IAcademy.

### Period of Directorship in the Company

Period of Service	Term of Office
since incorporation to present	1 year
since incorporation to present	1 year
2006 to present (except 2009, 2010)	1 year
since 2009 to present	1 year
2007 to present	1 year
2004 to 2006, 2013 to present	1 year
2013 to present	1 year
2013 to present	1 year
2008 to present	1 year
2013 to present	1 year
	since incorporation to present since incorporation to present 2006 to present (except 2009, 2010) since 2009 to present 2007 to present 2004 to 2006, 2013 to present 2013 to present 2013 to present 2018 to present 2008 to present

#### **Directorships in Other Reporting Companies**

The following are directorships held by the directors and executive officers in other reporting companies during the last five (5) years:

Name of Director	Name of Reporting Company	Position Held
Consuel Ynares Santiago	Anchor Insurance Brokerage Corp. SMC Global Power Holdings, Inc. South Luzon Tollway Corp. Top Frontier Investment Holdings, Inc.	Independent Director
Monico V. Jacob	Jollibee Foods Corporation Century Properties Lopez Holdings, Inc. 2GO Shipping	Independent Director

#### Certificate of Qualification of the Independent Directors

The Company will submit an updated Certificate of Qualification of all independent directors pursuant to the October 20, 2006 notice of the Commission on or before the Company's distribution of the Definitive Information Statement to the security holders on February 26, 2015.

<u>Certificates of Attendance of Directors for 2015 and Compliance with the Provisions of the Manual of Corporate Governance</u>

Copies of the Corporate Secretary's Sworn Certifications on the attendance of Directors for the year 2015 and compliance with the Provisions of the Manual of Corporate Governance are attached hereto as **Annexes** "C" and "D", respectively.

#### **Executive Officers**

The following is a list of other executive officers and their business experiences during the past five (5) years:

Ramon Edison C. Batacan, Filipino, 57 years old, was appointed Chief Legal Counsel and concurrently Chief Compliance Officer of the Company in 2013. He is the founder and currently Managing Partner of BM&V Law Firm. He served as member of the Board of Regents of the University of Southeastern Philippines (USeP) and currently director of the Rizal Memorial Colleges. He was past president [2001-2003] of the Integrated Bar of the Philippines, Davao City Chapter and past governor [2007-2009] of the IBP-Eastern Mindanao Region. He is also currently a faculty of the Ateneo de Davao University College of Law handling Property, Negotiable Instruments Law and Law of Natural Resources and Environmental Law. Atty. Batacan graduated with the degree in Bachelor of Science in Mechanical Engineering (BSME) at the University of Mindanao (UM) in 1979. He earned his masters degree in Business Administration (MBA) at the University of Southeastern Philippines (USEP) in 1986. He earned his law degree at the Ateneo de Davao University College of Law in 1990, Cum laude and was admitted to the Philippine Bar in 1991.

Chryss Alfonsus V. Damuy, Filipino, 42 years old, is the Treasurer and the Vice-President for Finance of the Company. Prior to his employment with the Company, he was the Controller of Lapanday Foods Corporation and held various positions in its subsidiaries including the Fresh Asia Produce as Accounting Manager and the Mindanao Fresh Produce Services Corporation as Assistant Accounting Manager. He also worked as Chief Accountant of the Regional Educators Multi-purpose Cooperative and as its Branch Officer. Mr. Damuy started his professional career as College Instructor of the Holy Cross of Davao College where as a dean's lister, he earned his Bachelor of Science Degree in Accountancy in 1997. Mr. Damuy is a Certified Public Accountant.

Alan Raymond T. Zorrilla, Filipino, 47 years of age, is the Vice President for External Affairs, Business Development, and Security of the Company. Prior to his employment with the Company, he was Chief Legal Counsel of the Unioil Group of Companies where he headed the Legal, Human Resources, and Administrative Departments. He also served as Director for Freeport Services Corporation, a 100% subsidiary of Subic Bay Metropolitan Authority and was once a Legal Consultant of the Department of Environment and Natural Resources. Atty. Zorrilla was engaged in litigation practice with Pangilinan Britanico Sarmiento and Franco Law Offices before he entered corporate practice. He formerly worked as Corporate Legal Counsel of publicly-listed Fil-Estate Group of Companies inits Litigation and Labor Department. Atty. Zorrilla completed his law studies at the San Beda College of Law in 1994 and was admitted to the Philippine Bar in 1995. He also took up his masteral studies at the Ateneo Graduate School of Business. He is an Army Reservist and a concurrent Commander (Lt. Colonel) of the Philippine Coast Guard Auxiliary.

William M. Azarcon, Filipino, 70 years old, is currently the Vice President for Depot and Retail Engineering. Mr. Azarcon has twenty-six (26) years experience in the oil industry, covering engineering operations, retail and distribution of bulk & packed products nationwide. Mr. Azarcon used to work for Pilipinas Shell Petroleum Corporation and served as Field Engineer in Operations nationwide constructing depots & related facilities, i.e, jetties, submarine pipelines, bulk storage tanks, among others. He likewise served as Head of Operations of North Luzon and transferred to Retail Engineering as Retail Engineering Manager nationwide. He also served as RVI (Retail Visual Identity) Manager. After retiring from Shell, Mr. Azarcon engaged in business as Retail Engineering Contractor of Shell. He holds a degree in Bachelor of Science in Mechanical Engineering from Mapua.

Edwin M. Jose, Filipino, 57 years old, is the Asst. Vice President for Sales-Mega Manila. Mr. Jose has logged more than 29 years in the petroleum industry, with exposure in Retail, Commercial, LPG and Corporate Planning and Logistics of Petron Corporation. Before joining the Company, his Petron career started in Corporate Planning and Logistics. In Retail, he handled positions from Area Sales Executive, Retail Network Development and Sales Development Manager. After Retail, he was assigned to the Liquefied Petroleum Gas business where he handled the retail, commercial and independent refiller business for the entire Luzon area and his breakthrough programs in LPG such as the "one number delivery system", the "80-20 sales project" and pioneering LPG metering for commercial accounts such as Jollibee, among others, were reasons why Petron Gasul effectively captured market leadership in the retail sector. He was then assigned as Government Accounts Manager handling the National Power Corp. and other Independent Power Producers, US and Phil. Military. His last position in Petron is District Manager for Metro Manila under Reseller Trade. After his stint with Petron, he set up the franchise of two (2) 7-elevenconvenience stores that are still

operational to date. He is an Industrial Engineering degree holder from the University of Sto. Tomas, and an MBA candidate at the Ateneo de Manila University.

**Richard C. Tiansay,** Filipino, 52 years old, is the Asst. Vice President for Sales-Visayas. Mr. Tiansay has more than 22 years of experience in the oil industry covering domestic and international operations. His last position in Royal Dutch Shell is as Global SAP IT Order to Cash Team Lead in London, U.K. This after being assigned to various key managerial positions not limited in the Philippines but as well as in a number in Asia Pacific and other countries. Mr. Tiansay completed his Bachelor of Science in Mechanical Engineering degreefrom the University of San Carlos, Cebu City.

**Norman T. Navarro,** Filipino, 50 years old, is presently the Asst. Vice President for Sales – South Mindanao of the Company. Before joining the Company, he was with Chevron Philippines, Inc. for 17 years where he held various management positions. He finished Bachelor of Science major in Architecture at the University of Santo Tomas in 1988.

Joselito G. de Jesus, Filipino, 60 years old, is the Asst. Vice-President for Sales-Luzon Up-Country. Prior to joining the Company, Mr. de Jesus was the Assistant Vice-President for Reseller Trade of Petron Corporation. He joined the oil industry in late 1970's when became a Corporate Planning Analyst, then later on Corporate Planning Manager/Coordinator, of the Philippine National Oil Company (PNOC). Mr. de Jesus also became a Manager in the Corporate Planning Department of PNOC Shipping and Transport Corporation and at the same time, he was also an assistant to the Chairman of PNOC. In the late 90's, Mr. de Jesus transferred to Petron Corporation and stayed with said Company for almost 17 years. He is a graduate of Bachelor of Science in Business Administration Major in Marketing and Finance from the University of the Philippines and holds a Mastersin Business Administration from the Ateneo Graduate School of Business.

Ericson S. Inocencio, Filipino, 43 years old, is the Asst. Vice President for Sales – North Mindanao. Eric has more than 18 years of extensive experience in the petroleum industry. Prior to joining the Company, he was connected with Chevron Phils. where he held various positions primarily leading the Commercial and Industrial business as District Sales Manager for more than five(5) years (Commercial Luzon 2008 to 2010 & Commercial VisMin 2010 to 2013) and as concurrent National Fleet Cards Sales Manager (2010 to 2013). He started his petroleum career in Caltex Phils. as a Commercial Accounts Manager covering key segments of Manufacturing, Transport, Wholesale, Power and Marine industries then progressed to different key positions and leadership roles. He handled Marketing support function for the Commercial Business in charge of developing and executing local & global process/programs which includes profitability modelling. He likewise acted as a Pricing specialist for Marketing Sales both Retail and Commercial business. Eric covered the Motor Vehicle Safety program as a

Team lead for Philippines driving the program for more than three (3) years. He is a certified Mechanical Engineer from De La Salle University and attended his MBA at Ateneo Graduate School of Business.

**Joven Jesus G. Mujar**, Filipino, 46 years of age, is the Assistant Vice President for Lubricant Sales and Distribution. He joined Phoenix last May 4, 2015. He brought with Him twelve and a half years of pure lubricant experience from a a major petroleum company holding various positions in sales, business development and marketing handling both B2C and B2B.Within those years, he had 2 years assignment in the Asia Pacific Region doing Channel Development Specialist work.

Roy O. Jimenez, Filipino, 54 years of age is currently the Asst. Vice-President for Non Fuel Related Business. Prior to joining the Company he was connected with Chevron Phil. Inc for almost 30 years and handled various National and District Managerial positions, as well as supervisory positions for various trades such as Retail, Commercial/Industrial, Marketing Support, Liquefied Petroleum Gas and Lubricants. He also handled regional position as a Programs Manager and have been the team lead for Philippines in various Chevron Regional projects. He was assigned as a District Manager covering various areas like North Metro Manila/North Luzon, Visayas and Mindanao. He is a licensed Mechanical Engineer and graduated in University of Santo Tomas. He has MBA units in De La Salle University and attended various Leadership and Management programs in Asian Institute of Management, as well as in-house training programs of Chevron in Asia Pacific and South Africa.

**Ignacio B. Romero,** Filipino, 66 years old, is currently the Asst. Vice President for Technical Service and Quality Product Assurance Department. Mr. Romero has more than 44 years of experience in the oil industry. Before joining the Company,he held the same position in National Oil Company of Indonesia, Pilipinas Shell Corporation, and Mobil Exxon. He is a graduate of Bachelor of Science in Mechanical Engineering at Cebu Institute of Technology in 1966 and is a licensed Mechanical Engineer.

Maria Rita A. Ros, Filipino, 57 years old, is currently the Asst. Vice President for Supply. Ms. Ros has more than thirty (30) years of experience in the oil industry covering materials management, supply chain management, production planning, imports-exports, warehousing and logistics. She held various positions in Petron Corporation from 1981 up to 2011 when she handled Biofuels and Special Projects, and Supply Optimization. Ms. Ros set up a personal business before joining Phoenix Petroleum Philippines, Inc. in November 2013. She is a graduate of B.S. Chemical Engineering from the University of the Philippines, and is a licensed Chemical Engineer, and took up Basic Management at the Asian Institute of Management.

**Celina I. Matias,** Filipino, 51 years old, is presently the Asst. Vice President for Brand and Marketing Group of the Company. Ms. Matias has more than 25 years of expertise on strategic marketing and client servicing. She honed her skills from Ogilvy & Mather and Mc Cann Erickson and had worked with local Ad Agency as partner. She handled over 25 local and global brands across different product categories from petroleum, telecoms, real estate, automotive, pharmaceutical and a lot more. She finished Communication Arts major in Advertising & Public Relations in Assumption College.

**Debbie A. Uy-Rodolfo,** Filipino, 37 years old, is presently the Asst. Vice President for Customer Service Unit and Corporate Communications of the Company. On top of her role as head of the Corporate Communications department, Debbie leads the Customer Service Unit team in achieving their targets by determining customer service trends, determining system improvements and implementing change. She graduated with a degree in Computer Science major in IT from De La Salle University, and finished her Masters in Journalism at Ateneo de Manila University.

Reynaldo A. Phala Filipino, 49 years old, is the Asst. Vice President for Treasury. He joined the Company in 2008 as its Credit and Collection Manager. Before joining the Company, he led a progressive banking career for 17 years, which he started at UCPB. He also worked with the Department of Trade and Industry as Municipal Trade and Industry Officer for a year. He graduated from Mindanao State University-General Santos City with the degree Bachelor of Science in Civil Engineering as a consistent academic scholar and passed the licensure examinations for Civil Engineers in May 1989. He recently finished his Master in Business Administration (MBA) under the Regis Program at the Ateneo Graduate School of Business.

Celeste Marie G. Ong, Filipino, 49 years old, is currently the Asst. Vice President for Human Resources. Ms. Ong has more than 20 years of solid human resources management experience from local and multinational companies (Concrete Aggregates Inc., Van Melle Phils., Fujitsu Computer Products and Optodev, Inc.) Her expertise includes compensation management, talent acquisition, training and development, employee relations/engagement, benefits administration and HRIS. She finished A.B. Psychology from Pamantasan ng Lungsod ng Maynila and took her M.A. in Psychology at University of Santo Tomas. She completed Essilor Management Training course in Singapore & France.

**Gigi Q. Fuensalida-Ty**, Filipino, 39 years old, is presently the Asst. Corporate Secretary of the Company. Prior to her employment with the Company, she was one of the Senior Associates of the Villaraza Cruz Marcelo and Angangco Law Office. For six (6) years, Atty. Fuensalida specialized in Civil, Commercial and Criminal Litigation wherein she developed strategies for complex litigation and actively participated in the prosecution and defense of criminal cases before the regular trial courts, quasi-judicial bodies and the appellate courts. Atty. Fuensalida holds a degree in Bachelor of Arts Major in

Political Science from the Ateneo de Manila University. She further obtained her Juris Doctor degree from the same institution and graduated with honors in 2002. Atty. Fuensalida is a member of the Integrated Bar of the Philippines since 2003.

Alfredo E. Reyes, Filipino, 54 years old, is currently the Information Technology Manager of the Company. Mr. Reyes has been in the oil industry for the past 28 years. He worked in Pilipinas Shell Petroleum for 24 years in various management roles, regional and global, in retail and IT, his last position being Retail Lead GSAP Implementation for both Philippines and Indonesia. Prior to joining Phoenix he had a brief stint in Northgate Arinso as a Project Manager implementing HR SAP. Since joining the Company, he has overseen the SAP ERP and MSD CRM Systems which are anchoring Phoenix's aggressive sales growth with retail and commercial accounts.

## Period of Service in the Company

#### <u>Name</u>

Joseph John L. Ong Ramon Edison C. Batacan Socorro Ermac Cabreros Chryss Alfonsus V. Damuy Reynaldo A. Phala Alan Raymond T. Zorrilla William M. Azarcon Joselito G. De Jesus Edwin M. Jose Richard C. Tiansay Eric S. Inocencio Norman T. Navarro Roy O. Jimenez Joven Jesus Mujar Ma. Rita A. Ros Ignacio B. Romero Celeste Marie G. Ong Debbie A. Uy-Rodolfo Celina I. Matias Gigi Q. Fuensalida Alfredo E. Reyes

# Period of Service

November 3, 2010 to present October 2013 to February 01, 2016 July 3 2006 to present January 13, 2008 to present October 16, 2008 to present April 1, 2009 to present June 1, 2009 to present March 15, 2011 to present March 1, 2013 to present March 1, 2013 to present February 15, 2014 to present December 10, 2012 to present May 11, 2015 to present May 4, 2015 to present November 1, 2013 to present 2013 to present to present July 2, 2012 to present February 1, 2008 to present July 2, 2012 to present 2008 to present to present April 6, 2011 to present

#### Nominations of Directors and Independent Directors

The following are the final nominees who were duly screened by the nomination committee for election to the Board of Directors for the following fiscal year 2016 at the forthcoming Annual Meeting:

- 1. Domingo T. Uy
- 2. Dennis A. Uy
- 3. Romeo B. De Guzman
- 4. J.V. Emmanuel A. de Dios
- 5. Socorro Ermac Cabreros
- 6. Joseph John L. Ong
- 7. Monico V. Jacob (Independent Director)
- 8. Consuelo Ynares-Santiago (Independent Director)
- 9. Paul Dominguez
- 10. Cherylyn C. Uy
- 11. Carolina Inez Angela S. Reyes

Retired Supreme Court Justice Consuelo Ynares-Santiago was nominated as Independent Director by Atty. J.V. Emmanuel A. de Dios. On the other hand, Mr. Monico Jacob was nominated by Mr. Romeo B. De Guzman. Atty. de Dios and Mr. De Guzman or any of the nominated directors is not related to either Retired Justice Santiago or Mr. Jacob by consanguinity or affinity and has no professional or business dealings with them. Retired Justice Santiago and Mr. Jacob are neither officers nor substantial stockholders of the Company. They possess the qualifications and none of the disqualifications of independent directors. Retired Justice Santiago and Mr. Jacob hold only one (1) share each in the Company. Prior to being elected as Director of the Company, they have not, at any time, rendered any service to the Company.

The members of the Nomination Committee are: Romeo B. de Guzman as Chairman, and the following as members: Atty. J.V. Emmanuel A. de Dios, and \*Consuelo Ynares-Santiago.<sup>1</sup>.

For the scheduled Annual Meeting, the Committee has screened and evaluated the candidates for Independent Directors based on the Rule 38 of the Securities Regulation Code ("SRC") and the Company's amended By-laws and Manual of Corporate Governance. Amendments to the By-laws of the Company incorporating the provisions of SRC Rule 38 were approved by the SEC on February 19, 2007.

# Carolina Inez Angela S. Reyes *Nominee - Director*

Carolina Inez Angela S. Reyes, 54 years old, is the Co-Chief Executive Officer/Owner of Reyes Barbecue. She retired from Jollibee in 2007 to take

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<sup>&</sup>lt;sup>1</sup> Mr. Quimson resigned as a member of the Board of Directors on September 1, 2015.

over management of Reyes Barbecue, which at that time was a chain of 20 fast casual stores serving unique barbecue formulations, created and founded in 2002 by husband Francisco "Frank" Reyes. Ms. Reyes reengineered the organization and set up a strong Head Office support services system and set-up the production and logistics capability platform to support the fast growth of stores - both franchise and company owned. She created and executed marketing initiatives to build the brand's imagery and grow the business through new products, new merchandising and improved services. Based on a 2010 market research among the food service customers, Reyes Barbecue is considered by barbecue eaters as the "Chef's Barbecue." Since then, all marketing and operational programs of the company have been geared towards strengthening this consumer imagery. From July 2002 to October 2007, Ms. Reyes served as the Vice-President for Marketing of Jollibee Foods Corporation and she was responsible for the formulation and execution of the strategic marketing plan of the company. From 1999 to 2002, Ms. Reves also worked in The Coca-Cola Export Corporation as its Division Marketing Director of Non-Carbonated Beverages Business Unit and Director for Alternative Beverages. From 1994 to 1999, she held the following positions in La Tondena Distillers, Inc.: Vice-President Marketing Services; Vice-President Marketing and Sales Non-Liquor (Bottled Water & Juices), Assistant Vice-President, and Area Sales Director. Ms. Reyes took her Masters in Business Administration from De La Salle University Graduate School of Business and graduated from the University of the Philippines (Diliman) with a degree in A.B. Economics.

(For the individual write-ups of the other nominees, please refer to item 5 of this Information.)

# (b) Significant Employees

No single person is expected to make a significant contribution to the Company's business since the Company considers the collective efforts of all its employees as instrumental to the overall success of the Company's performance.

#### (c) Family Relationships

With the exception of Messrs. Domingo T. Uy and Dennis A. Uy who are related to each other by consanguinity within the first civil degree, Debbie Uy-Rodolfo and Mr. Dennis Uy, who are related to each other by consanguinity within the second civil degree, Cherylyn C. Uy and Dennis A. Uy, who are spouses and related to each other by affinity, Domingo T. Uy and Cherylyn C. Uy who are related to each other by affinity, and Domingo T. Uy and Debbie Uy-Rodolfo who are related to each other by consanguinity within the first civil degree, and Cherylyn C. Uy and Debbie Uy-Rodolfo, who are related to each other by affinity, there are no other family relationships either by consanguinity or affinity up to the fourth civil degree among the directors, executive officers,

and persons nominated and chosen by the Company to become directors and executive officers of the Company.

### (d) Involvement in Certain Legal Proceedings

The Company's Independent Director and Audit Committee Chairman, Mr. Monico V. Jacob, in his capacity as then Chairman of Petron Corporation, was recently impleaded in a case together with some government officials for Violation of Republic Act 3019 otherwise known as the Anti-Graft and Corrupt Practices Act involving tax credit payments of Petron Corporation. The case was filed after Mr. Jacob's tenure as Chairman and Chief Executive Officerof Petron (from 1992 to 1998) and is still pending with the Sandiganbayan.

The Department of Justice (DOJ) filed twenty-five (25) Informations against Dennis A. Uy, President and CEO of the Company, for alleged violations of the Tariff and Customs Code of the Philippines, twenty-two (22) of which were filed with the Regional Trial Court of Davao City, and three (3) Informations filed with the Regional Trial Court of Batangas City.

With respect to the Informations filed with the Regional Trial Court of Batangas City, upon filing by Mr. Uy on September 2, 2013 of an *Omnibus Motion for the Determination of Lack of Probable Cause*, the Regional Trial Court of Batangas City granted said motion on September 17, 2013 and dismissed all three (3) Informations. The DOJ filed a *Motion for Reconsideration with Motion for Inhibition* of Judge Ruben A. Galvez, which was subsequently denied on December 6, 2013. On July 7, 2014, the Regional Trial Court of Batangas City issued a Certificate of Finality certifying that its Order dated December 6, 2013, which denied the Motion for Reconsideration and affirmed the Order dated September 17, 2013 which dismissed the 3 Informations filed against Mr. Uy for lack of probable cause, has already become final and executory since no appeal was filed therefrom.

With respect to the Informations filed with the Regional Trial Court of Davao City, on October 4, 2013, the Regional Trial Court of Davao City ordered the dismissal of the criminal cases against Mr. Uy. The subsequent Motion for Reconsideration of the Plaintiff, People of the Philippines, was also denied in an Order dated August 18, 2014. Hence, the People of the Philippines ("Petitioner") filed on October 27, 2014 with the Court of Appeals (CA), Cagayan de Oro City a *Petition for Certiorari* under Rule 65 of the Rules of Court. On December 2, 2014, Mr. Uy received a copy of the Resolution dated November 19, 2014 directing him to file a comment on the Petition within ten (10) days from notice. On January 12, 2015, Mr. Uy filed his Comment on the Petition. On February 17, 2015, Mr. Uy received Petitioner's Reply dated February 12, 2015. The resolution of the Petition is still pending before the Special 21<sup>st</sup>Division of the CA, Cagayan de Oro City.

Mr. Uy has questioned the basis of the filing of the above Informations by the DOJ which are the Resolutions issued by the Secretary of Justice (SOJ) dated

April 24, 2013 and August 13, 2013 ("SOJ Resolutions") finding probable cause against him. Mr. Uy filed a *Petition for Certiorari* on September 4, 2013 with the Special Former Special 10<sup>th</sup>Division of the CA, which was granted on July 25, 2014 thereby nullifying the SOJ Resolutions. The CA Decision granting the Petition further directed that the Informations be withdrawn and/or dismissed for lack of probable cause. The SOJ and the Bureau of Customs filed a Motion for Reconsideration dated August 19, 2014 of the CA Decision. On March 11, 2015, Mr. Uy filed his Comment/Opposition to the Motion for Reconsideration. On April 13, 2015, the Special Former Special 10<sup>th</sup>Division of the CA issued a Resolution stating that the foregoing Motion is submitted for resolution. Said Motion was denied for lack of merit in a Resolution promulgated by the Special Former Special 10<sup>th</sup>Division on July 2, 2015. On August 26, 2015, the Supreme Court issued a Resolution granting the Motion for Extension to file a petition for review on certiorari by petitioners SOJ and the Bureau of Customs.

Except for the above, to the best of the Company's knowledge there has been no occurrence during the past five (5) years up to the date of this Prospectus of any of the following events which are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person of the Company:

- Any insolvency or bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the insolvency or within two years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree or any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending, or otherwise limiting involvement in any type of business, securities, commodities, or banking activities; and
- Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the Commission, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

#### (e) Certain Relationships and Related Transactions

The Group's related parties include the ultimate parent company, parent company, subsuduaries, stockholders, the Group's key management and others as described below. The following are the transactions with related parties:

#### a.) Rentals

The Group has an operating lease agreement with Udenna Corporation, the ultimate parent company. The total rent expense of the Company is presented as follows:

2012	2013	2014	2015	TOTAL
18,189,649.93	56,934,318.17	65,545,819.59	70,723,717.38	211,393,505.07

#### b.) Contract of Affreightment

The Company entered into a Contract of Affreightment with CSC, a wholly owned subsidiary, to haul the Company's petroleum supplies for both regional and domestic markets.

# c.) Due to and Due from Related Parties

The Company grants and obtains advances to and from its Parent Company, subsidiaries and other related companies for working capital purposes.

The breakdown of due from related parties as of December 31, 2015 and 2014 is as follows:

	2014	2015
DDIII		
PPHI		
Balance at beginning of year Additions		
Collections	-	-
Collections		
Balance at end of year	-	
UMRC		
Balance at beginning of year	(4,963,790.66)	
Additions		
Collections	4,963,790.66	
Balance at end of year	-	-
<b>Total Due from Related Parties</b>		
Balance at beginning of year	(4,963,790.66)	
Additions	-	
Collections	4,963,790.66	
Balance at end of year	-	<u> </u>

The Group's advances to related parties are presented as Due from Related Parties in the consolidated balance sheet.

# **23.3 Key Management Compensations** The compensations of key management personnel are broken down as follows:

	2014	2015
Salaries	57,664,184	57,193,300,
Honoraria and Allowances		
13th Month and Bonuses	6,567,214	6,044,344
SSS, PHIC, HDMF and	776,513	434,788
Others		
	65,007,911	63,672,432

(f) Mr. Jose Manuel Quimson resigned from the Board of Directors effective September 1, 2015.

#### Item 6. Compensation of Directors and Executive Officers

The Company's executives are regular employees and are paid a compensation package of twelve (12)-months pay. They also receive performance bonuses similarly to those of the managerial, supervisory and technical employees.

The members of the Board of Directors who are not employees of the Company are elected for a period of one (1) year. The Company pays its non-executive directors a per diem of ₱30,000.00 for each meeting. There are no other arrangements for which the members of the Board of Directors are compensated.

The members of the Board of Directors are elected for a period of one (1) year.

The aggregate compensation paid or incurred during the last three (3) fiscal years and estimated to be paid in the ensuing fiscal year to the executive officers of the Company are as follows:

#### **Summary of Compensation Table**

Compensation of Executive Officers and Directors (in thousand Pesos)				
		Year ending December 31, 2015		
Name	Principal Position	Salaries (in <del>2</del> )	Bonuses / 13 <sup>th</sup> Month / Other Income (in <del>2</del> )	Total (in ₽)
Dennis A. Uy	President and Chief Executive Officer	23,131	3,246	26,377
Romeo B. De Guzman	Chief Operating Officer			

Joseph John L. Ong	Chief Finance Officer			
Chryss Alfonsus V. Damuy	VP - Finance & Comptroller			
Alan Raymond T. Zorrilla	VP – External Affairs, Business Development and Security			
All other officers and directors as a group unnamed		34,062	3,234	37,926

		cers and Directors (in thousand Pesos)  Year ended December 31, 2014		
Name	Principal Position	Salaries (in <del>E</del> )	Bonuses / 13 <sup>th</sup> Month / Other Income (in <del>P</del> )	Total (in <del>⊉</del> )
Dennis A. Uy	President and Chief Executive Officer	21,553	2,521	24,074
Romeo B. De Guzman	Chief Operating Officer			
Joseph John L. Ong	Chief Finance Officer			
Chryss Alfonsus V. Damuy	VP - Finance & Comptroller			
Alan Raymond T. Zorrilla	VP – External Affairs, Business Development and Security			
All other officers and directors as a group unnamed		29,570	3,530	33,100

Compensation of Executive Officers and Directors (in thousand Pesos)					
		Year ended December 31, 2013			
Name	Principal Position	Salaries (in ₽)	Bonuses / 13 <sup>th</sup> Month / Other Income (in £)	Total (in ₽)	
Dennis A. Uy	President and Chief Executive Officer	20,501	4,282	24,783	
Romeo B. De Guzman	Chief Operating Officer				
Joseph John L. Ong	Chief Finance Officer				
Chryss Alfonsus V. Damuy	VP - Finance & Comptroller				
Alan Raymond T. Zorrilla	VP – External Affairs, Business Development and Security				
All other officers and directors as a group unnamed		22,362	2,710	25,070	

Generally, a typical employment contract executed between the Company and its named executive officers has the following terms:

- 1. Specification of job title, commencement date of employment, work assignment and possible need for reassignment of work or location as the need may arise;
- A probation period of six months probationary period from commencement of employment. If the job performance is found to be satisfactory, employment shall be converted to regular basis.
- 3. Salary & Benefits: specifies that the executive shall receive his monthly salary and a guaranteed 13<sup>th</sup> month pay less the necessary government deductions allowed by law such as but not limited to SSS premium, Philhealth, Pag-IBIG contributions. The same section likewise provides that the executive's salary shall be subject to annual review which shall take into consideration his performance and the achievement of a mutually-agreed goals.
- 4. Exclusivity: The employment contract provides that the executive shall render exclusive service to the Company and the prohibition to work with other companies regardless of whether such work is done outside office hours, without the consent of the Company.
- 5. Confidentiality: The executive/employee is duty bound to keep all information, materials and records which he or she may access in the course of his/her employment with the Company are confidential in nature and he or she may not disclose or reproduce the same without the consent of the Company.
- 6. Professional Conduct: The executive concerned is expected to comply with all the policies and procedures which the Company may issue from time to time. It is specifically prohibited to accept any or all kinds of gifts from suppliers and customers without the consent of the Company

#### **Compensation Committee**

The Company's Compensation Committee shall be composed of at least three (3) members of the Board, one of whom shall be an Independent Director. It is tasked with establishing a formal and transparent procedure for developing a policy on executive remuneration and for fixing the remuneration packages of corporate officers and directors, and provides oversight over remuneration of senior management and other key personnel.

The following are the members of the Compensation Committee:

Domingo T. Uy

Dennis A. Uy

Justice (Ret) Consuelo Ynares Santiago Member

Joseph John L. Ong

Member (non-voting)

#### **Employee's Stock Options Plan**

The Commission has approved the application for exemption from the registration requirement of the Securities Regulations Code of the Company for the proposed issuance of 24,493,620 common shares for the Company's Employee's Stock Options Plan (ESOP).

The ESOP Committee of the Company has already approved the ESOP internal guidelines.

On 24 January 2013, the Board of Directors of the Company approved the setting of the Initial Offering Date for the ESOP on 01 March 2013. To date, grantees of the ESOP have yet to be named by the Company.

### Item 7. Independent Public Accountants

The financial statements of the Company were audited by Punongbayan & Araullo for the years ended December 31, 2013, 2014, and 2015. Said external auditor has no shareholdings in the Company, or any right, whether legally enforceable or not, to nominate persons or to subscribe to the securities of the Company, in accordance with the professional standards on independence set by the Board of Accountancy and the Professional Regulation Commission.

Punongbayan & Araullo will be recommended for re-appointment at the scheduled Annual Meeting.

Representatives of the firm are expected to be present at the Annual Meeting and they will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

Punongbayan & Araullo was first appointed external auditor of the Company in 2006. The Company is compliant with SRC Rule 68, paragraph 3(b)(IV) (Rotation of External Auditors). The certifying partner for the examination of the Company's financial statements for the year/s 2015 is Mr. Romualdo V. Murcia II.

#### Audit Fees

The following table sets out the aggregate fees billed for each of the last three (3) fiscal years for professional services rendered by the Company's external auditors.

Audit and Related Fees				
		Amount in Thousands Php		
Particulars	Nature	2013	2014	2015
Punongbayan and Araullo	Audit of FS for the year 2008 - Parent and Subsidiaries			
Punongbayan and Araullo	Audit of FS for the year 2009 - Parent and Subsidiaries			
Punongbayan and Araullo	Audit of FS for the year 2010 –Parent and Subsidiries			
Punongbayan and Araullo	Audit of FS for the year 2011 - Parent and Subsidiaries			
Punongbayan and Araullo	Audit of FS for the year 2012 - Parent and Subsidiaries	3,302.60	60	
Punongbayan and Araullo	Audit of FS for the year 2013 - Parent and Subsidiaries	2,609.42	2,536.95	
Punongbayan and Araullo	Audit of FS for the year 2014 - Parent and Subsidiaries		3,266.38	3,064.46
Punongbayan and Araullo	Audit of FS for the year 2015 - Parent and Subsidiaries			2,107.17
Sub-total		5,912.02	5,863.33	5,171.63
Tax Advisory Services				
Sycip, Gorres and Velayo	Tax Consultancy	190.12	144.76	138.36
Sub-total		190.12	144.76	138.36
All Other Fees				
Entia Accounting	Professional Fee			

Office	for BOI Registration of Depot Facilities			
Sub-total				
GRAND TOTAL		6,102.14	6,008.09	5,309.99

#### Audit Committee and Policies

Under the Company's By-laws, the Audit Committee is responsible for, among others, the setting-up of an internal audit department and considers the appointment of an internal auditor as well as the independent external auditor, the audit fees and any question of resignation or dismissal, and the review of the quarterly, half-year and annual financial statements before their submission to the Board of Directors.

In accordance with the Company's By-laws and Manual of Corporate Governance, in 2007, the Company formed its Audit Committee. The Company's Audit Committee shall be composed of at least three (3) members of the Board, preferable with accounting and finance background, one of whom shall be an Independent Director and another should have related audit experience. The chairman of the Audit Committee should be an independent director and he should be responsible for inculcating in the minds of the members of the Board the importance of management responsibilities in maintaining a sound system of internal control and the Board's oversight responsibility.

The following are the members of the Audit Committee: Monico Jacob (Independent Director) as Chairman, and Domingo T. Uy, Paul G. Dominguez, and Cherylyn C. Uy as members.

The Internal Audit systems of the Company are in place since 2008 but these auditing tools are strengthened this year. The Internal Audit's role and responsibilities are defined in the Audit Charter approved by the Board of Directors. Primarily, it assists the Audit Committee of the Board in fulfilling its oversight responsibility to the shareholders by bringing a systematic, disciplined approach to evaluating and improving the effectiveness of governance, risk management and internal control processes.

Internal Audit, in fulfilling its role, performs the following general functions: 1.) evaluating the Company's governance processes including ethics-related programs; 2.) performing an objective assessment of the effectiveness of risk management and internal control framework, identifying risk exposures and recommending strategies to mitigate them; 3.) evaluating the reliability and integrity of financial statements and the financial reporting process; 4.) analyzing and evaluating business processes and associated controls; 5.) determining compliance with applicable laws and regulations.

#### Changes In and Disagreements With Accountants

The Company has not had any disagreement with its previous and current external auditor/independent public accountant on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure.

### Item 8. Compensation Plans

No action is to be taken by the Company with respect to any compensation plans.

## C. <u>ISSUANCE AND EXCHANGE OF SECURITIES</u>

#### Item 9. Authorization or Issuance of Securities Other than for Exchange

There are no authorization or issuance of securities other than for exchange for outstanding securities for the registrant.

#### Item 10. Modification or Exchange of Securities

No action is to be taken by the Company with respect to the modification of any class of securities of the Company or the issuance or authorization for issuance of one class of securities of the Company in exchange for outstanding securities of another class.

#### Item 11. Financial and Other Information

The Management Report is attached herein as **Annex B** and the 3<sup>rd</sup> Quarter Financial Statements for Period ended September 30, 2015 is attached herein as **Annex "B-1"**:

#### Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

No transactions to be taken by the Company with respect to any transaction involving mergers consolidations, acquisitions and similar matters.

#### Item 13. Acquisition or Disposition of Property

No transaction to be taken by the Company with respect to the acquisition or disposition of any Property.

#### Item 14. Reclassification of Accounts

No actions are to be taken with respect to the restatement of any asset, capital, or surplus account of the Company.

#### D. <u>OTHER MATTERS</u>

### Item 15. Action with Respect to Reports and Other Proposed Action

- 1. Approval of the Minutes of the Annual Stockholders' Meeting held last 11 March 2015 covering the following matters:
- 2. Report of the President and Chief Executive Officer
- 3. Approval of the 2015 Audited Financial Statements and 2015 Annual Report
- 4. Ratification and Confirmation of all Acts and Resolutions of the Board and Management executed in the normal course of business covering the period of 01 February 2015 until 31 January 2016 as set forth in **Annex "A."**
- 5. Election of the Members of the Board of Directors
- 6. Election of External Auditor.

#### Item 16. Matters Not Required to be Submitted

There are no actions to be taken with respect to any matter, which are not required to be submitted to a vote by security holders.

#### Item 17. Amendment of Articles of Incorporation, By-laws or Other Documents

There are no proposed amendment to the Articles of Incorporation or By-Laws of the Corporation that will be submitted to the stockholders for approval.

#### Item 18. Other Proposed Action

There are no other proposed actions to be approved.

#### **Item 19. Voting Procedures**

Under the Corporation Code, the affirmative vote of stockholders representing at least two thirds (2/3) of the outstanding capital stock of the Company shall be necessary for the approval of the proposed amendment to the Articles of Incorporation and the investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which it was organized.

Except in cases provided above, or where the law provides otherwise, all matters subject to vote shall be decided by the plurality vote of stockholders present in person or by proxy and entitled to vote thereat, a quorum being present.

Stockholders of record are entitled to one (1) vote per share. There is no manner of voting prescribed in the By-Laws of the Company. Hence, voting may be done by *viva voce*, raising of hands or by balloting.

The external auditor of the Company, Punongbayan & Araullo, will validate the votes when voting is done by secret ballot. Likewise, Punongbayan & Araullo will count the number of hands raised when voting by show of hands is done.

The following items will be included in the agenda for the meeting:

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Stockholders' Meeting held last March 11, 2015
- 4. Report of the President and Chief Executive Officer
- 5. Approval of the 2015 Audited Financial Statements and 2015 Annual Report
- 6. Ratification and Confirmation of all Acts and Resolutions of the Board and Management executed in the normal course of business covering the period of 01 Feb 2015 until 31 January 2016
- 7. Election of the Members of the Board of Directors
- 8. Appointment of External Auditor
- 9. Other Matters
- 10. Adjournment

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report s true, complete and correct.

This report is signed in Davao City on 11 February 2016.

P-H-O-E-N-I-X Petroleum Philippines, Inc.

SOCORRO T. ERMAC CABREROS

Corporate Secretary