Mr. Jose Valeriano B. Zuño III<br>OIC - Head, Disclosure Department Philippine Stock Exchange 3/F PSE Plaza, Ayala Triangle Plaza<br>Ayala Ave., Makati City

## Dear Mr. Zuño:

In connection with the issuance of the Preferred Shares (Tranche 3) by the Company on December 18, 2015, we hereby submit the Progress Report on the application of the Php 2 Billion Proceeds from the Offer.

We hope you find the foregoing in order.

Very truly yours,

Progress Report

| Breakdown of Usage for P2.0B Preferred Shares | Projected Timeline of Acquisition | Allocation (in PHP 000) | Actual Amt Disbursed (in PHP 000) | Timing of Disbursement |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Dec-15 | Q1 2016 | Q2 2016 |
| A. Capital Expenditures |  |  |  |  |  |  |
| A. 1 Issuance Cost | Nov 2015 | 46,107 | 46,107 | 46,107 |  |  |
| A.1. Retail Stations Construction of 61 Retail Stations Construction of 80 Retail Stations | $\begin{aligned} & \text { Jul - Dec } 2015 \\ & \text { Jan - Dec } 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} 340,000 \\ 640,000 \\ \hline \end{array}$ | $\begin{gathered} 1307,000 \\ 0 \\ \hline \end{gathered}$ | 156,000 | 69,000 | 82,000 |
| A.2. Storage Terminals Cebu General Santos | Nov - Dec 2015 <br> Nov 2015 - Dec 2016 | $\begin{aligned} & 360,000 \\ & 253,893 \end{aligned}$ | $\begin{aligned} & 215,000 \\ & 251,000 \end{aligned}$ | $\begin{gathered} 55,000 \\ 163,000 \end{gathered}$ | $\begin{aligned} & 57,000 \\ & 72,000 \end{aligned}$ | $\begin{gathered} 103,000 \\ 16,000 \end{gathered}$ |
| B. Working Capital <br> B.1. Importation of petroleum products | Nov 2015 | 360,000 | 360,000 | 360,000 |  |  |
| TOTAL |  | 2,000,000 | 1,179,107 | 780,107 | 198,000 | 201,000 |

The remaining amount of Php 820.893 Million has been temporarily used to fund the general working capital requirements of the Company including the importation of petroleum products, as approved by its Board of Directors on January 15, 2016.
${ }^{1}$ There has been a delay in the construction of retail stations. From June to December 2015, the Company was able to build additional 11 retail stations. For the first quarter of 2016, the Company added 14 retail stations to its existing network.

