



20 December 2013

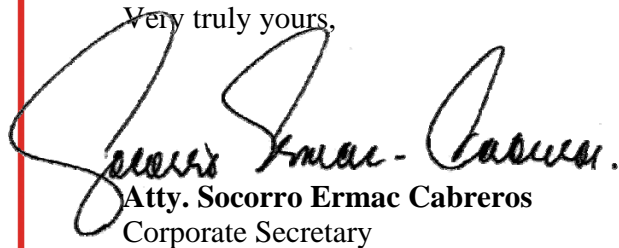
**Ms. Janet A. Encarnacion**  
Head, Disclosure Department  
Philippine Stock Exchange  
3<sup>rd</sup> Flr, PSE Plaza, Ayala Triangle  
Ayala Ave., Makati City

Dear *Ms. Encarnacion*:

We would like to submit and share the attached press statement pertaining the Company's recent disclosure on the issuance of the second tranche of perpetual preferred shares.

Thank you and warm regards.

Very truly yours,

  
**Atty. Socorro Ermac Cabreros**  
Corporate Secretary



## PHOENIX PETROLEUM SELLS P500 MILLION WORTH OF PREFERRED SHARES

Phoenix Petroleum Philippines, Inc. (PNX.PS) successfully concluded today, December 20, 2013, the sale of PhP500 million worth of perpetual non-convertible preferred shares via private placement with institutional investors. The Company issued 5,000,000 shares (non-voting, non-participating and with PhP1.00 par value) at an issue price of PhP100.00 per share and with a fixed annual dividend rate of 8.25% p.a., distributable quarterly.

Proceeds of the sale will be used to redeem the preferred shares issued in 2010 with a fixed annual dividend rate of 11.5%, resulting in savings for the company of PhP16.25MM per year.

“The latest issuance of PhP500 million Perpetual Preferred Shares by Phoenix Petroleum Philippines, Inc., which was fully subscribed in the first hour of the first day of the offer, is a testament to the continued confidence of the investing market of the sound business fundamentals of the company and the efficient and professional management and integrity of its officers and staff”, said Jose Ma. de Leon, EVP-CFO/Treasurer of PentaCapital Investment Corporation, issue manager and sole underwriter of the private placement.”

- 0 -

**Phoenix Petroleum Philippines, Inc.** is the leading independent and fastest growing oil company today with an expanding network of operations nationwide. It is engaged in the business of trading refined petroleum products and lubricants, operation of oil depots, and storage facilities, shipping/logistics and allied services.

*This announcement may contain forward-looking statements which are identified by words including, but not limited to, “believes”, “may”, “will”, “estimates”, “continues”, “anticipates”, “intends” “expects” and similar words. In light of the risks and uncertainties associated with forward-looking statements, readers of this announcement should be aware that the forward-looking events and circumstances in this announcement might not occur. The Company has based these forward-looking statements largely on its current expectations about future events and financial trends affecting its business and operations.*

### Reference:

Atty. Raymond T. Zorrilla, VP for Corporate Affairs  
Trunk: +632 4034013  
Fax: +632 4034009  
Email: raymond.zorrilla@phoenixfuels.ph