

12 May 2022

Ms. Alexandra D. Tom Wong

Officer in Charge, Disclosure Department
Philippine Stock Exchange
Bonifacio Global City, Taguig City
Metro Manila

Attention: Miguel N. Juico

Dear **Ms. Wong**:

We reply to your correspondence which we received today, 12 May 2022, seeking clarification on the news article “Phoenix rebounds with P3.5-b EBITDA on increased sales” posted in manilastandard.net on May 11, 2022. The Article stated:

“Earnings of Phoenix Petroleum Philippines Inc. before interest, depreciation and appreciation grew 41 percent year-on-year in 2021 to P3.5 billion amid solid liquefied petroleum gas performance, consistent volume growth in its commercial and overseas sales and recovering retail volume, a top executive said Wednesday.

‘Our trend of delivering healthy EBITDA demonstrates our commitment to prudent management of resources and our ongoing momentum across our businesses and diversified portfolio which saw strong support from our customers and partners,’ said Phoenix president Henry Albert Fadullon.

Fadullon said operating income went up 87 percent to P2.3 billion in 2021, as the company delivered double-digit sales growth compared to the same period last year as operating expenses were kept in check.

He said despite the challenges in new cases and emerging geopolitical risks that drive volatility in global oil prices, Phoenix benefited from strong domestic volume from improving quarterly retail performance and new canister business in LPG.

‘The combination of an improved operating earnings performance underpinned by continued debt reduction and the resilience of our businesses backed by active management of our inventories and receivables, help us mitigate the impact on demand and working capital,’ said Fadullon.

...”

*To be an indispensable partner in the journey of everyone
whose life we touch.*



We confirm the content of the news article published yesterday pertaining to the Company's EBITDA in relation to the its financial performance for period ended 31 December 2021. We will be disclosing the Audited Financial Statement for the stated period as soon as all formalities are completed.

We hope to have clarified this matter.

Thank you and warm regards.

Very truly yours,

A handwritten signature in black ink, appearing to read "Socorro Ermac Cabreros".

Atty. Socorro Ermac Cabreros

Corporate Secretary